

Buyer's Market at the New York Fall Jersey Sale

Twenty-three buyers from six states purchased the 93 lots of Registered Jerseys at the New York Fall Sale on September 24, 2013. For the second time this year, the sale was held at the Chenango County Fairgrounds in Norwich, N.Y.

Buyers took advantage of the good prices at the sale and bought in volume. Heifer grower, Mike Vaught, Lascassas, Tenn., chose 24 head for \$17,650, to go back to his dairy. The Gutman Bros. Ltd., of Baltimore, Md., picked 12 head for \$12,950 and Creek Bottom Farm, Middleburg, Pa., took home 10 head for \$10,575.

Sale Analysis

Number		Avg. Price	Total Value
10	Cows, two years and over	\$1,262.50	\$12,625
49	Bred heifers	1,100.00	53,900
	16 1 st Trimester	864.06	13,825
	18 2 nd Trimester	1,090.28	19,625
	15 3 rd Trimester	1,276.67	19,150
21	Open yearlings	759.52	15,950
13	Heifer calves	478.85	6,225
93 Lots		\$953.76	\$88,700
Median price		\$975.00	

*Sale Management:
Jersey Marketing Service
Auctioneer: Lynn Lee*

The annual fall sale averaged \$953.76 on the 93 lots sold. The group of 15 third-trimester heifers led the way with an average price of \$1,276.67. The 10 milk cows were close behind with an average price of \$1,262.50.

At the sale's end, 29 total head went to Tennessee, while 26 of the consignments headed to Pennsylvania through seven buyers. Seventeen consignments stayed in New York, going to 10 different buyers.

Pedigrees with deep maternal lines carried the top selling consignments. Two individuals tied for the top billing of the sale, as they sold for \$1,575 a piece.

Vance Spencer of Troy, Pa., placed the final bid on Gladheart Action Jigs-ET. The 18-month-old bred heifer was consigned by Crossland Farms LLC, Mount Savage, Md.

"Jigs" sold due in March to Richies Jace TBone A364, GJPI +118. She is sired by Forest Glen Avery Action-ET, GJPI +77, and out of the Excellent-90% South Mountain Jocelyn. "Jocelyn" has a completed 4-4 record of 20,680 lbs. milk, 1,150 lbs. fat and 723 lbs. protein. Her maternal sister, South Mountain Jubilee Jada-ET, is appraised Excellent-92%, and was the Reserve Senior Champion of the 2007 Mid-Atlantic Regional Jersey Show in Harrisburg, Pa.

Their dam is Juliannas Extreme Jubilee, Excellent-93%, with a 6-4 record of 25,920 lbs. milk, 1,295 lbs. fat and 873 lbs. protein. The next dam is Excellent-90% and was the first senior two-year-old at the Central National Jersey Show and third senior two-year-old at the Royal Winter Fair in 1999.

Also selling for \$1,575 was Lawtons Captain Krest. The recently fresh two-year-old was appraised Very Good-83% and had 49 lbs. milk on her September test day at just 23 days fresh. She was purchased by Jerald M. Stewart, Bath, N.Y.

"Krest" is sired by Lawtons Iatola Kaptain, PA JPI +71, and out of an Excellent-90% daughter of Lucky Hill Nathan Legendary, GJPI +63. She has a best record of 3-4 305 21,850 4.7% 1,037 3.6% 792 102DCR. Her dam is a Very Good-86% daughter of Windy Willow Montana Jace, GJPI +95, with three records exceeding 21,000 lbs. milk. The next two dams are both Excellent-92% and have more than 22,000 lbs. milk and 1,100 lbs. fat.

"Krest" was consigned by Michael Lawton, Newark Valley, N.Y.

Selling for the second high price of the day was a consignment from Andrew Jaden Rymph, Greenwich, N.Y.

Fortress Minister Mandy captured the attention of Jersey junior Kara K. Evans, Norwich, N.Y. The senior yearling heifer sold due right after the sale to Maack Dairy Eclipses-P-ET, GJPI +98. She is sired by Select-Scott Minister-ET, GJPI -62, and out of Fortress Kenais Karina. Appraised Excellent-90%, "Karina" is sired by Dogwood Hill Poseidon Kenai, GJPI +65. She has a four lactation m.e. average of 17,031-912-672. The next three dams are all Very Good with strong production credits.

New York Jersey junior Nathan Lawton, Newark Valley, N.Y., consigned the

third high selling female, Lawtons Lotto Extremely Lucky.

"Lucky" was purchased by Dawson Darling, Delancey, N.Y. She was fresh in early July and appraised Very Good-81%. At 1-10, she is projected to 20,619-1,107-661 m.e. Her dam is an Excellent daughter of O.F. Barber Rocket, GJPI +57, and has four records exceeding 20,000 lbs. milk, 900 lbs. fat and 700 lbs. protein. Her best record is at 6-0 with 25,100 lbs. milk, 1,099 lbs. fat and 951 lbs. protein.

The grandam is Very Good with three records of more than 21,000 lbs. milk, 970 lbs. fat and 700 lbs. protein. The next two dams are also Very Good.

Sales \$1,200 and Over

(Consignors in Parentheses)

Vance Spencer, Troy, Pa.	
Gladheart Action Jigs-ET, bred heifer 18 mos.	\$1,575 (Crossland Farms LLC, Mount Savage, Md.)
Jerald M. Stewart, Bath, N.Y.	
Lawtons Captain Krest, cow 2 yrs.	1,575 (Michael Lawton, Newark Valley, N.Y.)
Kara K. Evans, Norwich, N.Y.	
Fortress Minister Mandy, bred heifer 2 yrs.	1,550 (Andrew J. Rymph, Greenwich, N.Y.)
Dreamroad Minister Patty, bred heifer 2 yrs.	1,475 (Phillips M. Ferry, Jr., Johnstown, N.Y.)
Gladheart-C Hg Bella, cow 3 yrs.	1,350 (Colleen E. Crossland, Mount Savage, Md.)
Dawson Darling, Delancey, N.Y.	
Lawtons Lotto Extremely Lucky, cow 2 yrs.	1,500 (Nathan Lawton, Newark Valley, N.Y.)
Glen Meadows Farm, Fultonville, N.Y.	
Hi-Land Jamison Poke, bred heifer 2 yrs.	1,475 (Greg and David Chamberlain, Wyoming, N.Y.)
Divine Comerica Kimmy, bred heifer 22 mos.	1,300 (Renee and Kevin Streeter, Cortland, N.Y.)
David and Katherine Pyle, Union Bridge, Md.	
Rog-AI Polo Palomino, bred heifer 2 yrs.	1,400 (Sarah M. Alexander, Liberty, Pa.)
Rog-AI Ace Nebula, cow 3 yrs.	1,350 (Roger and Cathleen Alexander, Liberty, Pa.)
Divine Valor Betsy, bred heifer 21 mos.	1,300 (Renee and Kevin Streeter)
Cheryl A. Carlson, Tully, N.Y.	
Rog-AI T-Bone Pistachio, cow 2 yrs.	1,350 (Sarah M. Alexander)
Matthew and Tiffany Neenan, Montrose, Pa.	
Lawtons Region Victorious, bred heifer 2 yrs.	1,350 (Ryan Lawton, Newark Valley, N.Y.)
Scotch View Impuls Louie Hilda, bred heifer 21 mos.	1,275 (Scotch View Farms, Stamford, N.Y.)
Divine Comerica Freaky, bred heifer 21 mos.	1,275 (Renee and Kevin Streeter)
Gutman Bros Ltd, Baltimore, Md.	
Hi-Land Allstar Jessica, bred heifer 23 mos.	1,300 (Greg and David Chamberlain)
Hill Top Kanoo Liza, bred heifer 22 mos.	1,225 (Tornado Valley Farms, Norwich, N.Y.)
Fieldstone Chance Carnival, bred heifer 19 mos.	1,225 (Michael Martin, Fleetwood, Pa.)
Blaise Ida Karan Tara, bred heifer 2 yrs.	1,200 (Hess Farm LLC, West Valley, N.Y.)
Creek Bottom Farm, Middleburg, Pa.	
Chyle Land Andy Aflix, bred heifer 2 yrs.	1,250 (Jacob Chyle, Pleasant Mount, Pa.)
Christine Smith, Columbia X Rd, Pa.	
Fieldstone Action Pac Carbs, bred heifer 22 mos.	1,250 (Michael Martin, Fleetwood, Pa.)
Denise K. Andrien, Troy, Pa.	
Dreamroad Sultan Dame, bred heifer 2 yrs.	1,225 (Mr. and Mrs. Phillips Ferry Jr., Johnstown, N.Y.)
GR Pleasant Knob Plus Cocopuff, open yearling 12 mos.	1,200 (Andrew J. Rymph)
Mattydale Farm / Matteson Barry, Smyrna, N.Y.	
Seven Oaks Vertigo Maude, cow 2 yrs.	1,200 (Andrew J. Rymph)
Vantress Jerseys, Xenia, Ohio	
Chyle Land Governor Magic, bred heifer 17 mos.	1,200 (Jack and Ella Chyle, Pleasant Mount, Pa.)

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JERSEYS

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